

STUDY PROGRAM – Undergraduate Studies  
**Sports Management**

A Serial Number	Course code	Course Title	Semester	Weekly fund of classes		ECTS
				Q	C	
<b>FIRST YEAR</b>						
1	EKZI1101F	Basics on economy	1	2	4	8
2	ESMZ1101F	Introduction in sporty management	1	2	4	8
3	ESMZ1102F	Legal aspects in the sport	1	2	4	8
4		<b>Elective course from other units of the University</b>	1	0-2	2-4	6
5	EKZI1204F	Introduction in business	2	2	2	8
6	ESMZ1201F	Management on the sport in the education	2	2	4	8
7	ESMZ1202F	Sports analysis	2	2	4	8
8		<b>Elective course from other units of the University</b>		0-2	2-4	6
<b>Total hours (lectures/exercises) and ECTS for the year</b>				12-16	28-32	60

A Serial Number	Course code	Course Title	Semester	Weekly fund of classes		ECTS
				Q	C	
<b>SECOND YEAR</b>						
1	EKZI2308F	Financially management	3	2	4	8
2	ESMZ2101F	Sporty marketing	3	2	4	8
3	ESMZ2102F	Basics on sporty tourism	3	2	4	8
4	EKZI23010F	E- business	3	2	2	6
5	EKZI24026F	Management on human resources	4	2	2	6
6	ESMZ2201F	Sports in water	4	2	2	6
7	EKZI36044F	Promotion	4	2	2	6
8	EKZI24014F	Business communicating	4	2	2	6
9		<b>Elective course from the unit</b>	4	2	2	6
<b>Total hours (lectures/exercises) and ECTS for the year</b>				18	24	60

A Serial Number	Course code	Course Title	Semester	Weekly fund of classes		ECTS
				Q	C	
<b>THIRD YEAR</b>						
1	ESMZ3101F	Sporty games	5	2	4	8
2	ESMZ3102F	Recreational activities	5	2	4	8

3	ESMZ3103F	Leadership in the sport	5	2	4	8
4		<b>Elective course from the unit</b>	5	2	2	6
5	E KZI36031F	Management on small business	6	2	2	6
6	ESMZ3201F	Management on sporty organizations	6	2	2	6
7	ESMZ3202F	Management on sporty happenings	6	2	2	6
8		<b>Elective course from the unit</b>	6	2	2	6
9		<b>Elective course from the unit</b>	6	2	2	6
<b>Total hours (lectures/exercises) and ECTS for the year</b>				18	24	60

A Serial Number	Course code	Course Title	Semester	Weekly fund of classes		ECTS
				Q	C	
<b>FOURTH YEAR</b>						
1	ESMZ4102F	Management on sporty objects	7	2	4	8
2	ESMZ4103F	Training process	7	2	4	8
3	ESMZ4104F	Administration in the sport	7	2	4	8
5		Elective subject from the unit	7	2	2	6
6	ESMZ4201F	Practice in the sports one management	8	0	4	6
7	ESMZ4202F	Sports animation	8	2	2	6
8		<b>Elective course from the unit</b>	8	2	2	6
9		Graduate thesis	8	0	8	12
<b>Total hours (lectures/exercises) and ECTS for the year</b>				12	30	60

#### LISTS OF ELECTIVE COURSES

A Serial Number	Code	Course title	Semester	Weekly fund of classes		ECTS	From which unit
				lectures	Exercises		
1.	EKZI1103F	Basics on finance	1	2	2	6	Faculty of Economics
2.	PSZ III 0 3 0 D	Commercial law	1	2	2	6	Faculty of Law and Political Sciences
3.	INZI1104F	Information technologies	1	2	2	6	Information and technology
4.	EKZ11083F	Business English 1	1	2	2	6	Faculty of Economics
5.	PSIIz04 0D	German language 1	1	2	2	6	Faculty of Law and

							Political Sciences
6.	KRI2103F	Russian language 1	1	2	2	6	Faculty of Detectives and Security
7.	ESMI1103F	Sports and health 1	1	1	3	6	Faculty of Economics
8.	KRI1205F	Macedonian (non-native) language 1	1	2	2	6	Faculty of Detectives and Security
9.	INZI1205F	Internet technologies	2	2	2	6	Information and technology
10.	EKS12183F	Business English 2	2	2	2	6	Faculty of Economics
11.	PS I Iz 0D	German language 2	2	2	2	6	Faculty of Law and Political Sciences
12.	KRI2213F	Russian language 2	2	2	2	6	Faculty of Detectives and Security
13.	ESMI1 2 03F	Sports and health 2	2	1	3	6	Faculty of Economics
14.	KRI2214F	Macedonian (non-native) language 2	2	0	4	6	Faculty of Economics
15.	EKZI24028F	Operative management	4	2	2	6	Faculty of Economics
16.	EKZI24027F	Management with products and services	4	2	2	6	Faculty of Economics
17.	EKZI35029F	Entrepreneurship	5	2	2	6	Faculty of Economics
18.	EKZI35017F	Insurance	5	2	2	6	Faculty of Economics
19.	EKZI47045F	Politics on prices	5	2	2	6	Faculty of Economics
20.	EKZI36039F	Management with changes	6	2	2	6	Faculty of Economics
21.	EKZI36033F	Project management	6	2	2	6	Faculty of Economics
22.	E KZI36019F	Public finance	6	2	2	6	Faculty of Economics
23.	E KZI47021F	Investments	7	2	2	6	Faculty of Economics
24.	E KZI47034F	Management with results	7	2	2	6	Faculty of Economics
25.	EKZI47024F	Strategically management	7	2	2	6	Faculty of Economics

26.	E KZI47035F	Organizational behavior	7	2	2	6	Faculty of Economics
27.	E KZI48025F	International finance	8	2	2	6	Faculty of Economics
28.	EKZI48047F	International marketing	8	2	2	6	Faculty of Economics
29.	ESMI4203F	Diagnostics in the sport	8	2	2	6	Faculty of Economics

\* **Note** : After completing the graduation thesis, the student acquires the title:  
**Bachelor in Sports management**